

Exam Name - Certified Contract Manager (CCM)[™]

Sample Exam

1. What is the role of a dispute resolution clause in contract documentation?

- A. To remove the need for contract administration
- B. To detail the project's marketing strategy
- C. To establish a framework for resolving conflicts without litigation
- D. To extend the contract duration

Answer **C**

2. Which ethical consideration is most critical for Contract & Commercial Managers?

- A. Withholding information for competitive advantage
- B. Maximizing personal profits over contract terms
- C. Ensuring transparency, fairness, and avoiding conflicts of interest
- D. Prioritizing speed over accuracy in all decisions

Answer **C**

3. What is one key benefit of integrating AI into contract review processes?

- A. It eliminates the need for human oversight
- B. It speeds up the review process and identifies risks more efficiently
- C. It increases the workload for managers
- D. It reduces accuracy of contract terms

Answer **B**

4. What is the purpose of a final inspection during contract closeout?

- A. To reinitiate contract negotiations
- B. To verify that deliverables meet agreed-upon standards before acceptance
- C. To extend the contract term
- D. To generate new contract proposals

Answer **B**

5. Which of the following is typically NOT included in a contract's scope of work (SOW)?

- A. Deliverables
- B. Performance timeline
- C. Payment terms
- D. Technical specifications

Answer **C**

6. What is the main purpose of a "force majeure" clause?

- A. Protect both parties from liability in case of unforeseeable events
- B. Allow termination due to poor performance
- C. Transfer liability to the vendor
- D. Extend contract payment terms

Answer **A**